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# An Analysis of the Efficiency of Sourcing Knowledge-Based Services in the United States Air Force

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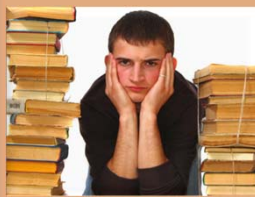
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The purpose of this research is to explore whether and how the USAF can improve the efficiency in sourcing knowledge-based services by instituting tenets of strategic sourcing and commercial best practices.

## Roadmap for Identifying Commercial Best Practices



Literature  
Review



USAF FY2010  
Spend Analysis



Interviews



1. Spend Analysis
2. Demand Management
3. Contract Consolidation
4. Preferred Partners
5. eRA
6. Cost Containment
7. e-sourcing

### Recommendations

1. The DoD needs to develop a standard taxonomy for the deliverables to effectively mention in the requirements documents.
2. The USAF should attempt to develop expertise by consolidating its contracts across different buying offices.
3. The USAF needs to broaden the scope of demand management in conjunction with their spend analysis.
4. The USAF should look into the possibilities of supplier development for “not competed” contracts to ensure that follow-on knowledge-based services support can be competed.
5. The USAF should look into the possibility of making CORs a permanent position instead of a secondary job.
6. The USAF should look into the possibilities of retaining tacit knowledge.
7. The DoD should record every CLIN in FPDS–NG by its individual PSC.
8. The DoD should add a field for the type of deliverable in the FPDS–NG data.
9. The DoD should eliminate the “other” services and product PSC category from the PSC manual.